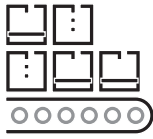# Business Technology for
Cannabis Growers and Processors

Production

- Track quality measures throughout production
- Monitor waste and scrap in order to more effectively select vendors and conduct manufacturing processes
- Production planning
- Real-time inventory availability by strain
- Inventory movement, placement, and location tracking through scanning
- Warehouse automation and management
- Track expected vs actual cost

Real-Time Reporting

- Analyze Key KPIs with easy-to-read reports
- Understand the true cost of production
- Track sales campaigns and impact to revenue from discounts and marketing efforts
- Dashboards with expected harvest by strain, cultivation harvest by strain and location
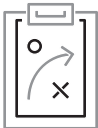- Single source of truth with reporting based on master data

Compliance and Tracking

- Ensure compliance with state and federal regulations with less reliance on state-mandated systems to have visibility in issues
- Eliminate manual entry with integration to state track and trace systems
- Track plant status and location during growth cycle
- Easily print compliant labels for packaging
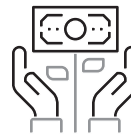- Product and cash chain of custody tracking

Strategic Planning

- Forecast yield based on production history
- Monitor consumption rates, demand trends, and product popularity
- Track machine usage and labor rates in order to schedule effectively
- Track inventory testing and related data for analysis and issue mitigation and effective production planning
- Forecast demand to drive production plan
- Procurement planning

Financial Management

- Understand cash flow and financial state of business
- Timely payables and receivables process
- Streamline approval workflows
- Budgeting and forecasting
- Credit and collections workflows

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