# **CHECKLIST**

# 18 Questions to Determine if your Seed-to-Sale Software Is Outdated.

Company growth is exciting, but it's important to have the right systems and processes in place to meet customer and business demands. Have you outgrown your legacy seed-to-sale software?

Use this checklist to determine if your current systems have what it takes to meet your business needs now and in the future.

We've broken our checklist down into six key areas: efficiency, risk and compliance, scalability, production management, and reporting.



#### **Efficiency**

- Are you able to access your software from anywhere?
- ✓ Do you have mobile access to your software?
- ✓ Is the interface familiar, modern, and easy to use?



## Risk and Compliance

- Does the software have continuous system upgrades to remain current?
- Does the software meet your business' compliance and regulation requirements?
- Does the software easily integrate with state track and trace systems?



#### **Production Management**

- Does the software provide real-time inventory availability?
- ✓ Do you have a way to assure quarantined products are not used in production?
- Are you able to track lots or tags of raw materials used in your finished goods?Does the software have capabilities to monitor waste and scrap?
- Does your system calculate the costs of your finished goods based on material, labor and overhead?



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# Support

- ✓ Is there support available to your organization long term?
- ✓ Are there training materials easily accessible to new users?
- Can you get answers from your software support team in a timely fashion?



## Scalability

Can the software scale with your company as you grow?



# Reporting

- Is there one single source of truth based on consolidated data?
- Can you easily understand cash flow and the financial state of the business?
- Can you easily pull reports for profitable business decision making?
- Can you view consolidated data for all of your financial entities?



SilverLeaf is a comprehensive and user-friendly agribusiness ERP solution built specifically for cannabis growers and processors to handle cannabis specific business requirements. SilverLeaf cannabis ERP delivers functionality for financials, production, inventory, and shipping, integrated with the best-in-class ERP platform, Microsoft Dynamics Business Central. At Velosio, we understand that your cannabis business is only as powerful as the systems and solutions supporting it..